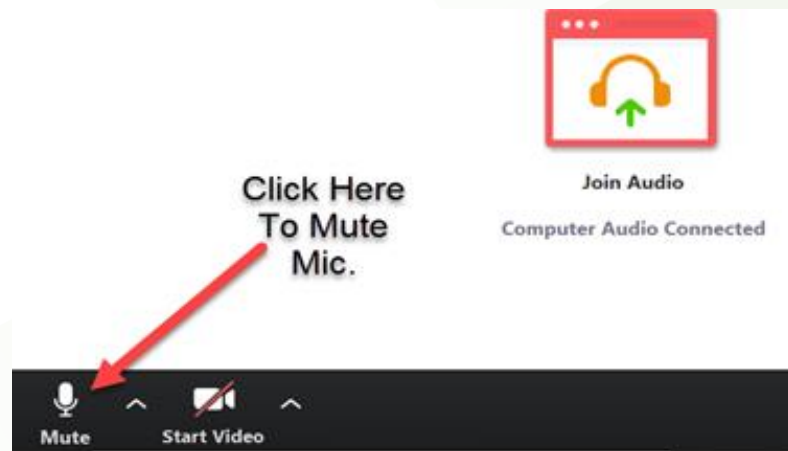


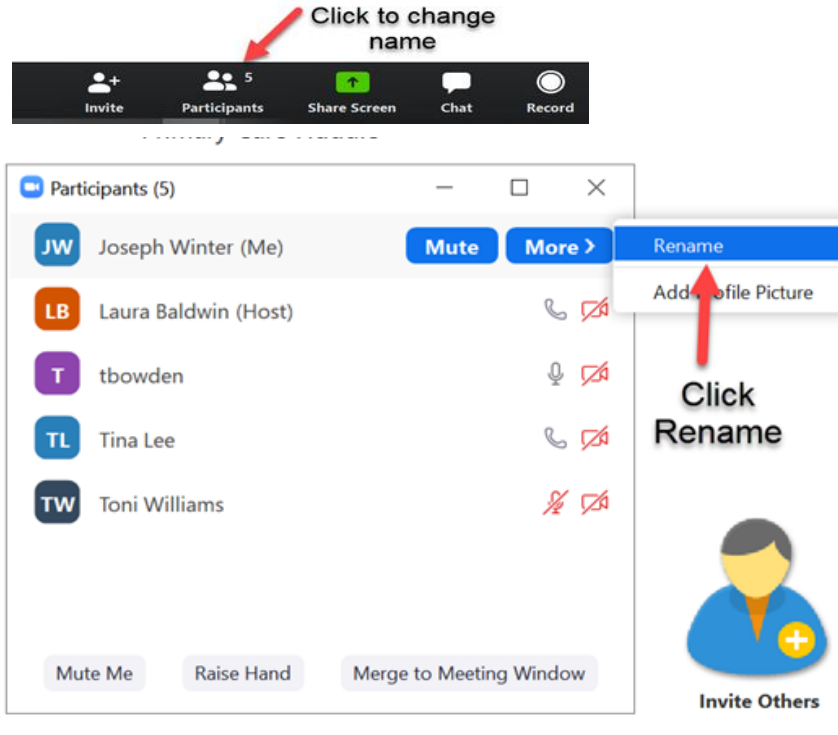
Audio Best Practices

- Please Mute your Microphone upon entry
- **Be mindful of:**
- -Audio Feedback Loops
- -Echo
- -Background noise



Please Rename Yourself to First and Last name

- Step 1:
- Step 2:





**KIDS
HEALTH
FIRST**

PEDIATRIC ALLIANCE



KHF PA Meeting

IPA-GA network

May 19, 2022

10:00am – Scottish Rite



Topics:

- Guest Speaker: Charles Rodriguez – Adams Keegan
- Vaccine update
- Benchmarking Status
- Membership Dues
- Contracting Update
- Commercial and CMO Updates
- Q & A with Tom and staff

Charles Rodriguez - Adams Keegan

Vaxelis

Vaxelis Total Cost & Margin

Based on reimbursements as of 4/1/2022 Fee schedules

Vaccine		Vaccine Cost no ASF	
		Sanofi	MSD
Hepatitis B (HepB)	Pentacel with Quadracel and Recombivax or Vaxelis with Quadracel and Daptacel, Quadracel, Acthib	\$379.25	\$361.34
Diphtheria, tetanus, & acellular pertussis (DTaP: <7 yrs)			
Haemophilus influenzae type b (Hib)			
Inactivated poliovirus (IPV: <18 yrs)			

Vaxelis series cost less by: \$17.91

	Total Margin	# shots	Margin \$
Pentacel Margin %	52.8%	8	\$424.07
Vaxelis Margin %	50.4%	6	\$367.17

If on Commitment contract 75% MS

Vaccine Revenue no ASF	
Sanofi	MSD
\$803.32	\$728.51

\$74.81: Pentacel series margin is higher by

To receive best pricing for Vaxelis – need to sign commitment for 75% MS

Benchmarking & Membership Dues

Practice Benchmarking

- Top Codes
 - 34/38 practices = 89%
 - Returning this week with individual practice analysis for E&M utilization
- Salary Survey
 - 29/38 practices = 76%
 - Returning this week
- Practice Benchmarking – in-process – **due May 27th**
 - **\$100 gift card**
 - The practice has to participate to be eligible for the Medicaid Dues Discount

Membership Dues

- Changes in dues billing and calculations
 - CURRENT:
 - \$ per MD per Month
 - Bill quarterly
 - Eligible for Part time/ New Provider / Medicaid discounts up to 60%
 - Apply vaccine credits as a dues offset
 - NEW:
 - Board elected to institute a maximum of 60% due offset for vaccine credits
 - Bill annually but can pay quarterly – send in June
 - Coming soon: Payment Policy

Contracting Update

KHF Contracting Update

- All Fee Schedules
 - Current and posted to intranet
- Aetna Whole Health – added to our contract
 - Coke Employees
- UHC
 - Waiting for year 3 rates and quality metrics
- CareSource – Later in the meeting
- PeachState/ Centene – Later in Meeting

TCCN Contracting Update

Tom

- Anthem
- Caresource

KHF Credentialing

- CAQH- Please make sure you are attesting every 90 days. Please log in review and confirm that the information is current information. Make sure to digitally sign the attestation.

Commercial Payor Update

MarketPlace Status

Plan	Status
Aetna CVS Health	In Network at commercial rates
United MarketPlace	In network at commercial rates
Cigna Connect	In network at commercial rates
Humana	No longer has an exchange plan
CareSource MarketPlace	Separate from CareSource & KHF does not hold a contract
Alliant	Out-of-network
Kaiser	Out-of-network
AM Better	Out-of-network

Commercial Payor Updates

- Aetna EXCHANGE: KHF is working with Aetna to resolve the underpayments that have been submitted to Aetna. Aetna Exchange has confirmed that the Exchange plan should be paying at the commercial rate. If you have underpayment that need to be reviewed, send them to Domonique Solomon payorconcerns@khfirst.com

UHC Exchange

- UHC has confirmed that all contracted KHF providers have been loaded into the UHC Exchange program. KHF did find some discrepancies with the roster that was provided to us , and we are working with UHC to have those providers corrected. If you have any concerns, send your concern to Domonique Solomon, payorconcerns@khfirst.com

CMO Payor Updates

Mid-Level Packet

- New packet created to collect mid-level provider data.
 - Data to enroll in CMO's and accurately manage rosters.
 - Go forward only for new providers/changes.
 - For new mid-levels, Pre-Hire screening must be approved (if in KHF Malpractice Program), before completing packet.
 - Obtain from KHF staff or intranet under financial -> credentialing menu.
- Reminder: KHF does not credential mid-levels.
 - Medicaid - must use CVO.
 - Commercial - must contract/credential directly with the payor.

CareSource

Immunization Tracker

- Optional tool to help practices drive patient outreach ahead of immunization deadlines.
 - Combo 10 and Combo 1 immunization tracker was sent securely to participating practices.
 - Red** – The member birthday has past, immunizations need to be verified, and a claim submitted to CareSource if needed.
 - Yellow** – There is an upcoming deadline and members need to be scheduled or reminded of their upcoming immunization appointment.
 - Green** – There is a future deadline appointment scheduling and planning.

Patient Last Name	Patient First Name	Patient DOB	Age	Deadline (months)	Due (by month)	Exact Due Date	Deadline Past?	Subscriber ID	Phone	Meningococcal	Tdap	All completed by 13th birthday (Y or N)
			13	156	–	03, /22	Y					
			13	156	–	03, /22	Y					
			13	156	May	05, '22	Soon					
			13	156	May	05, '22	Soon					
			13	156	June	06 /22	Soon					
			13	156	July	07 /22	N					
			13	156	August	08, /22	N					

CareSource Quality Program Meetings

- Scheduling meetings to review and discuss CareSource quality programming.
 - If you would like to proactively schedule a meeting, please email Patsy at pchastain@khfirst.com.

Peach State

Peach State meeting scheduled for May 24, 2022.

- Seeking resolution on outstanding claims discrepancies.
- Continued requests for impact reports
- Tom escalated to PSHP COO.

Current Claims

- Known isolated claim issues for dates of service in 2022.
- If you have new 2022 claims issues, please report them to Patsy at (pchastain@khfirst.com).

Tom Update and Q & A



Tom

**Any additional items for
discussion?**

Tom

THANK YOU

